## **LEARNING JOURNEY**



GWP Toolbox



## Improving the enabling environment for water security in the Asia Pacific region

14.00-15.30 (JAKARTA TIME) THURSDAY 24 NOVEMBER 2022









## Information

• Interpretation function is available in Russian. In your meeting controls toolbar, please click on the Interpretation symbol in the bottom right of your screen



- Please rename yourself as "Name, organisation/country". To do this, click "participants" to open the participant panel, hover over your name, select "more" and "rename"
- For the Polling application, we will use PollEv. Please kindly prepare your mobile phone to join the poll. Please go to your browser and type: www.pollev.com/gwp or you can use your browser in your laptop (mobile phone is recommended)
- Material and slides will be made available on the SDG 6 IWRM Community of Practice



## House Keeping Rules

- This online workshop will be recorded
- All participants will be **muted** during the plenary except for the designated speakers
- You can unmute your audio or will be invited to unmute your audio by the moderator or host when requested to speak
- If you have comments or questions, please use the chat function
- We'll try to answer as many questions as we can during the session, but we may not have time to reply to all of them those that we don't, you can ask them afterwards in the SDG 6 IWRM Community of Practice
- If you have any difficulty with your audio connection, please contact Mario Lambán on the chat
- To make sure we stick to the scheduled time we will have our very efficient timekeeper Ms. Louise Desrainy to advise how much time we have left during our sessions.



Time	Activity
2:00-2.20 PM JKT	Opening
	Introduction and Icebreaker
	Official opening by Eduardo Araral, APWF Vice Governing Council/Associate Professor of Lee Kuan Yew School of Public Policy
	Keynote speech by Delia Sanchez Trancon, Environmental Economist, Organisation for Economic Co-operation and Development:
	exploring new ways and innovations to set up a suitable enabling environment
2.20-2.40 PM JKT	Sharing Country Experiences and Panel Discussion
	Dr Asaduz Zaman, Barind Multipurpose Development Authority, Bangladesh
	Dr. Ir. Herry Trisaputra Zuna, SE., MT., Director General of Infrastructure Financing for Public Works and Housing, Ministry of Public
	Works and Housing of Indonesia
2 40 2 01 DNA 11/T	Designal expertunities and expressions
2.40-3.01 PIVI JK I	Regional opportunities and approaches
	<ul> <li>Biended financing and private public partnerships - Allison Woodruff, Asian Development Bank</li> <li>Water Polated Climate Financing Amgad Elmahdi, Creen Climate Fund</li> </ul>
	<ul> <li>Water Related Climate Financing - Amgad Elmandi, Green Climate Fund</li> <li>Brivate Sector Investment for a Water Besilient World - Chervil Hicks, CEO Water Mandata</li> </ul>
	• Private Sector Investment for a water Resilient world – Cheryl Hicks, CEO water Manuale
3.01-3.21 PM JKT	Breakout rooms to deep dive into financing mechanisms
	Opportunity to share your experience with experts, ask questions, and interact around the breakout theme
3.21-3.30 PM JKT	Closing
	Introduction to the SDG 6 IWRM Community of Practice: Sandra Bruehlmann, Programme Associate, SDG 6 IWRM Programme
	Closing Remarks: Dr. Joakim Harlin, Chief, Freshwater Ecosystems Unit (UNEP) and Chief Management UNEP-DHI Centre for Water
	& Environment

### Where are you joining from?



Start the presentation to see live content. For screen share software, share the entire screen. Get help at pollev.com/app

## What is the biggest challenge in your country related to financing for water security?

Start the presentation to see live content. For screen share software, share the entire screen. Get help at pollev.com/app



**GWP** Toolbox



## **Opening Remarks**

How should finance be progressed for water security in the Asia Pacific?

**Dr. Eduardo Araral,** APWF Vice Governing Council, c/o Associate Professor of Lee Kuan Yew School of Public Policy



GWP Toolbox



## Keynote Speech

Exploring new ways and innovations in financing water security in the Asia-Pacific – setting up a suitable enabling environment

Ms. Delia Sanchez Trancon, Environmental Economist, OECD

LEARNING JOURNEY: Innovative Financing for Water Security, through an IWRM approach

## A changing perception

- Water has long been considered a cost and liability, heavily relying on public funds.
- Water is part of the solution of the multiple crises.
- To address the financing challenge requires more than calls for increased funding.
- A set of conditions are required to ensure investment in water security.

## The enabling conditions

• The enabling conditions can be clustered around four dimensions.



## The score-card

- A score card has been developed to assess the enabling environment for investment in water security in countries.
- The tool aims to:
  - Accelerate and facilitate access to finance contributing to water security and sustainable development, and
  - Discourage or redirect finance that enhances exposure and vulnerability to water-related risks.
- The tool is being pilot tested in 8 countries by ADB.

## Next events

- The Roundtable on financing water: 7-9th of February, 2023, Geneva.
- The UN water conference: 22-24th of March, 2023, New York.



## Presentation

Country experience sharing: improving public financing and engagement of the private sector in financing water security in the Asia-Pacific

LEARNING JOURNEY: Innovative Financing for Water Security, through an IWRM approach





Cost-recovery in irrigation by the Barind Multipurpose Development Authority

**Dr. Asaduz Zaman,** International Irrigation Specialist Asian Development Bank, and founding Executive Director of the Barind Multipurpose Development Authority

E-mail: zaman.asaduz@gmail.com

#### Sustainable & Self-Financed: Barind Irrigation Model



#### **Salient Information on Barind**

- Area of Bangladesh: 147, 570 Sq. Km
- Area of Barind Authority: 34,359.4 Sq. Km
- Percentage of area of Barind Authority with Bangladesh: 23.28%
- Irrigated Command Area 0.5 million Ha.
- As Project (BIADP) has been approved by GOB (Executive Committee of the National Economic Council) on 16-7-1986;
- Ministry of Agriculture (MOA) decided for Self-Financing of Barind Project on 3-11-1991;
- MOA decided to create an BMDA as an Independent Authority on 18-12-1991;
- GOB/MOA issued Gazette Notification of creation of BMDA on 16-1-1992.

#### Evolution of Irrigation Charge System

#### 1985 Charge per unit land (Tk./Ha.)

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#### 1992 Coupon system



#### 2004 Prepaid & Smart Cards



## Policies at the governmental/ministerial level

First: All sorts of earnings from the irrigation projects should be kept in authority's bank accounts

Second: O&M, Salary, Allowances, Retirement benefits of all employees should be met from the earnings of the project

Third: Total manpower should be two types Full Time (FT) & Part Time (PT).

Fourth: Full time manpower will of permanent nature and it should be around 1/2 to  $2/3^{rd}$  and the part time will be ½ to  $1/3^{rd}$ .

Fifth: Provision of Performance Based Incentive among the field staffs should be introduced.



#### **Manpower of BMDA**

- Permanent 811 nos.
- Part time 421 nos.
- Outsourcing 23 nos.
- Operators 16,500 nos. (hourly rates)

Guideline at the public sector agency level Guidelines for the Irrigation Systems (Physical infrastructure)

- 1. Proper installation of irrigation pumping units at appropriately selected sites
- 2. Electrified/Solar powered of all pumping units.
- 3. Underground Irrigation water distribution systems.
- 4. Prepaid metering system with Smart cards for water-users

#### Assessment of the irrigation charges

#### Irrigation Charge (IC) = EC + POR + RMC + MCB + DC + SO + MVC + VAT



#### **Irrigation Charges Per Hour 2021**

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Type of Irrigation Equipment	Discharge in Cusec	Irrigation Charges Per Hour( in BDT/USD)				
	Up to 0.50	85.00/ (1.0)				
Doon tube well	0.50 to 0.75	100.00/ (1.2)				
Deep tube well	0.76 to 1.00	110.00/ (1.3)				
	1.10 to 2.00	125.00/ 1.5)				
Low Lift Pump (Single Lifting)	1.10 to 2.00	125.00/ (1.5)				
Low Lift Pump (Double Lifting)	1.10 to 2.00	160.00/ (1.9)				
Best Possible Services with Affordable Service Charges						

#### Year wise Deep Tube Well Operation & Irrigated Areas





### Values of Selected Indicators as FAO -Water Report (Rome -94)

Seq.	Indicators	Unit	Source	Average	Min.	Max.	Values in BMDA Bangladesh	
1.2	Output per cropped area	\$/ha.	IWMI		450	3600	3517	
2.8	O&M cost recovery	%			80		100	
3.9	Fee collection	%					100	
4.10	Personnel costs/total op. costs	%					34.70	
5.11	Maintenance costs/ total op. costs	%					59.38	
6.12	Land affected/command area	%			0.00	30	0.04	
7.19	Conveyance & distribution Efficiency	%					94.55	
8.20	Cropping intensity	%	Burt	1.2	0.3	2.00	2.30	
9.21	Crop Yield (rice)	Ton/ha.	Burt	4.6	3.0	6.50	5.10	
10.22	Annual O&M expenditure	\$/ha.	Burt	75.6	6.5	110	54.00	
11.24	Average water charge	\$/ha.	Burt	39.9	0	136	86.00 (CSIRO, Australia)	
12.25	Average water charge	\$/Mm <sup>3</sup>	Burt	4,030	0	21,219	54,023 (CSIRO, Australia)	

#### **Replication of Barind Model within & beyond Bangladesh**

- **1. Bangladesh Other Projects** 
  - > BWDB Tubewell Project
    - Thakurgaon Tubewell Project
    - Muhuri Irrigation Project
    - G-K Irrigation Project
  - > BADC Tubewell Project
- 2. Countries
  - India Replicated in Narmada-Malawa-Gambhir-Link Project (MP)
  - > Nepal Terai Tubewell Project



#### **Today's Barind**







Increasing private sector investment in water infrastructure in Indonesia

**Dr. Herry Trisaputra Zuna**, Director General of Financing for Public Works Infrastructure and Housing, Ministry of Public Work and Housing, Indonesia



MINISTRY OF PUBLIC WORKS AND HOUSING OF INDONESIA



#### Information Material

# Increasing private sector investment in water infrastructure ,,

#### **Online Webinar:**

Improving the Enabling Environment for Financing Water Security in the Asia Pacific Region by Exploring New Ways and Innovations

Presented by:

HERRY TRISAPUTRA ZUNA DIRECTOR GENERAL OF INFRASTRUCTURE FINANCING FOR PUBLIC WORKS AND HOUSING

Thursday, 24 November 2022

#### NATIONAL TARGET: WATER AND SANITATION





350

#### WATER, DRINKING WATER, AND SANITATION NATIONAL TARGET 2024



#### ENABLING ENVIRONMENT AND INSTITUTION IN WATER-RELATED PPP POLICY AND REGULATION





Law No. 17 of 2019 concerning Water Resources

cooperation does not include the cooperation on the implementation of operation and maintenance

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Cultivation





**Presidential Regulation** No. 112 of 2022 Development of Renewable **Energy for Electricity Provision** 

Maximum electricity tariff for each region in Indonesia is regulated as an assurance for private sector investment

Tariff

#### ENABLING ENVIRONMENT AND INSTITUTION IN WATER-RELATED PPP INSTITUTIONAL ARRANGEMENTS



#### LESSON LEARNED FROM BIG SCALE PPP PROJECTS

Project:

Project:

Irrigation System

Komering Irrigation Area

(South Sumatera)

Irrigation area of 59.148 Ha

High Level Diversion (HLD)

of Lombok River Area

61,5 km



IDR 469,376 M/

USD 32.286 Mn

IDR 1,726 T/

USD 110.29 Mn

- ✓ Fiscal constraints which reduce the capacity of public financing for the sector.
- Limited public financing for the OM of irrigation system



## 2

MINISTRY OF PUBLIC WORKS AND HOUSING OF INDONESIA

## **THANK YOU**



## Panel Discussion

What are the main challenges you have experienced, and some steps taken to overcome these challenges in setting up the enabling environment for private sector investment in water infrastructure in Indonesia; and cost recovery in Bangladesh?



#### STRATEGIES TO ADDRESS THE CHALLENGES IN WATER RELATED PPP

FUNDING  $\checkmark$  To ensure the certainty of water tariff to strengthen the enabling STANDARDIZATION OF WATER environment for investment 1. PRICING POLICY FOR AFFORDABLE Recommend the tariff adjustment to be determined by central government AND SUSTAINABLE WATER SERVICES Integrated and holistic planning of water resources and water supply  $\checkmark$ DELIVERY development SOURCE TO TAP APPROACH Integrated financial/commercial feasibility assessment across the value 2. **IN WATER SUPPLY PPP** chain Integrated investment planning and simultaneous funding & financing  $\checkmark$ DELIVERY **INITIATE WATER RESOURCES PUBLIC** PPP in Water Infrastructure to fill the funding gap in water infrastructure  $\checkmark$ 3. **PRIVATE PARTNERSHIP (PPP) SCHEMES** Invite private sector to participate and initiate new projects  $\checkmark$ FINANCING New financing source throughout the water infrastructure cycle  $\checkmark$ **ESTABLISHMENT OF** Equity investment through Special Purpose Vehicle (SPV) or Limited  $\checkmark$ 4. **INDONESIA WATER FUND** Participation Mutual Funds (RDPT)

#### 

#### WATER INFRASTRUCTURE FINANCING AND PLANNING INNOVATION: INDONESIA WATER FUND



- Danareksa dan Strategic Partner membentuk PT IWF Manager, yang akan melakukan investasi ke PT IWF Platform dalam bentuk equity, serta bekerjasama dengan Asset Manager (AM) untuk membentuk RDPT/DINFRA.
- 2. IWF Manager bertindak sebagai Investment Advisor (active fund manager) melalui Management Agreement dengan Investor dan/atau AM, dan menerima Management Fee melalui IWF Platform
- 3. Investor melakukan **investasi dalam bentuk equity**, melalui SPV (offshore) atau RDPT/DINFRA (onshore)
- 4. IWF Platform bertindak sebagai Sub-Holding atas Project Co, yang merupakan pelaksana Project. IWF dapat membentuk lebih lebih dari 1 platform, antara lain dengan pertimbangan strategi exit.
- PJT sebagai project initiator, didukung oleh NK, IK sebagai preferred partner di level Project/ Asset (pelaksana proyek s.d. COD)
- 6. JTL (anggota group DR) sebagai O&M Operator, didukung Strategic Partner

## Lessons Learned Barind Model

LESSONS LEARNED	MESSAGE
<ul> <li>Reliable Irrigation Systems</li> <li>Electrification/ Solar Powered</li> <li>Buried Pipe Distribution Systems</li> <li>Prepaid Metering System with Smart Cards</li> <li>Earnings be retained in Authority's field Account</li> <li>MOM costs from earnings</li> <li>Performance Based Incentive</li> </ul>	Providing Best Possible Services, Against Affordable & Reasonable Service Charges



## **Regional Approaches**

Exploring regional opportunities and approaches to increase investment, funding and financing for water security through innovation

Focusing on three key areas:

- Blended Financing and public private partnerships
- Water related climate financing
- Corporate Social Responsibility in the context of water financing





Innovative Finance, ADB's Experience

Allison Woodruff, Principal Water Security Specialist, Asian Development Bank

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## **Financing Models and Instruments**



SOURCE: OECD 2021

SOURCE: WORLD BANK 2016

### **ASEAN Catalytic Green Finance Facility**

To accelerate the development of green infrastructure in ASEAN by better utilizing public funds to create bankable projects and catalyze private capital, technologies and management efficiencies.



#### ACGF 'value-added'

Combines project origination, project structuring and financing for green infrastructure projects



#### CATALYTIC

Mobilizing resources and building pipelines



#### GREEN

Promoting environmental sustainability by scaling up green infrastructure



#### FACILITY Pooling and leveraging public capital



#### How does ACGF help

National-level	Policy, knowledge and capacity building support (technical assistance)	<ul> <li>Support for national green finance strategies</li> <li>Capacity building and training of ASEAN officials</li> <li>Capacity building to support project implementation</li> </ul>		
Pipeline-level	Development of replicable and innovative climate finance models and structures (technical assistance)	<ul> <li>Supporting the development of green &amp; climate bonds</li> <li>Structuring of green infrastructure projects</li> <li>Development of PPP projects</li> </ul>		
Investment-level	Provision of loans for de-risking green projects	<ul> <li>Concessional loans to support green infrastructure projects that reduce emissions, create green jobs and build resilience</li> <li>Catalyzed finance from public and private sources</li> </ul>		



## HSBC-Temasek Partnership with ADB and CCH

- US\$150 million to catalyze financing of marginally bankable sustainable infrastructure projects
- Seeks to scale up to US\$1 billion of loans within 5 years to support commercial development of the region's sustainable infrastructure sector
- The platform will target renewable energy and storage, water and waste treatment and sustainable transport to help meet carbon reduction targets and build resilience to offset the impact of climate change



## **Georgia: Green Bond Project**

- Georgia Global Utilities JSC
- \$250 million of 5-year green bond
- Rehabilitation Tbilisi water supply and sanitation system; and neighboring municipalities, and to refinance existing debt of renewable energy and water assets
- ADB anchor investor \$20 million



### PRC: Mulan River Basin Integrated Ecological Improvement and Environmental Management Project.

- \$200 million ADB financing
- Market-oriented financing mechanism to generate sustainable revenue to fund investments in EIEM in the Mulan River Basin
- Land-value capture method
- Financial intermediation loan
- Reducing the credit risk to a level that is viable for commercial financing





## Thank you

### awoodruff@adb.org

#### More on **ADB Water**, follow us here:







Water Related Climate Financing

**Dr. Amgad Elmahdi,** Water Sector Lead at the Green Climate Fund

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#### Lack of integrated development planning and capacities that consider maladaptation risks and investment needs across the NEXUS sectors, climate information services and supply;

Limited investment in innovative farming practices, agricultural technologies and business models to *incentivize stakeholders to adapt*;

Lack of access to affordable finance to invest in low-emission agricultural practices, regenerative businesses and sustainable food systems:

Inadequate public and private finance to invest in *commercially viable climate-resilient* projects and programs at scale;

Lack of knowledge and access to information on resilient and low-emission *Nexus practices and related benefits;* 

Lack of awareness of low-emissions Nexus practices, use of modern ICT tools and techniques for climate resilient Nexus systems.

Cultural and behavioral barriers in changing food production systems and diets.

#### Barriers to financing projects

**Under-pricing of water:** Water is a **public good** and generally an under-valued resource, **not properly accounted** for by the government and the investors that depend on or affect its availability in other sectors such as urban development, agriculture, and energy.

Water services are often under-priced, resulting in low cost-recovery for water investments.

**Capital-intensive** Water resources, irrigation, water supply, and wastewater **infrastructures are generally capital intensive**, with high sunk costs and long payback periods.

Monetising benefits: Water management provides both public and private co-benefits, many of which cannot be easily monetised. This reduces potential revenue flows.

> **Context-specific projects:** Water projects are often **too** small or too context-specific, raising transaction costs and making innovative financing models difficult to scale-up.

**Poor business models:** Business models often fail to support O&M efficiency, hampering the ability to sustain service at least cost over time.



#### GCF : Investment criteria for Water Security Sector









03

#### Supporting developing The world's largest Set up by the countries to transition climate fund UNFCCC, and serving to low-emission, the Paris Agreement Stephen Charles Charle climate-resilient societies Energy generation and access Reduced emissions from Livelihoods Buildings, of people and cities, communities industries. and appliances Increased ADAPTITION STRAT resilience of Ecosystems and ecosystem services

02





GCF in the Climate Finance Landscape and Potential Collaborators

Experimentation Thematic area Climate Scaling / Philanthropies Climate / Environment Finance 0 market creation 🔶 Lab Development 0 Scope Impact 0 GREEN Investors ۲ Global Risk CLIMATE Local / origin country FUND \* O Adaptation O Global **Financial Instrument** ( Fund Environmental Multilateral Facility Equity n Development Guarantee Banks 🔶 Grants Mature Loan Development Commercial markets & National Seed support Sinance Lenders Development asset classes Institutions Banks Institutional Investors +

GCF's size and risk appetite

Average Ticket Size

scaling and market-creation role, and as accelerator and amplifier for climate action



#### GCF Overview Financial Instruments and Programming





A Maximise the value of existing assets for water nexus related investments through cooperation

- Design investment pathways that maximise related benefits and co-benefits over the long term in line with Paris Agreement, ESG Impacts and SDGs
- **Projects should be designed to be scalable and adjustable to changing conditions**.
- **□** Ensure synergies with investments in other sectors
- □ Attract more financing by improving the risk-return profile of NEXUS investments
- Leverage opportunity from recovery packages using IWRM coordination mechanisms
- □ Improve coordination and prioritization of funds across sectors and develop integrated finance/investment with multiple co-benefits across sectors
- □ Improve **coordination between donors and banks** for investment targets and benefits
- □ Improve **cooperation** to **transparency**, **integrity**, **anti-corruptions** and **accountability**
- □ Actively **mobilizing private sector** accompanied with good **policy and supported investment environment**



**GWP** Toolbox



Private Sector Investments for a Water Resilient World

**Cheryl Hicks,** Senior Advisor, United Nations Global Compact's CEO Water Mandate Water Resilience Coalition and WASH4Work initiatives

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## Private Sector Investments for a Water Resilient World

Cheryl Hicks

**UN Global Compact** World's largest corporate sustainability initiative

**CEO Water Mandate** Water stewardship initiative of the UN Global Compact Color Harris





Water Resilience Coalition Leadership platform of the CEO Water Mandate



### WHO WE ARE

A global network of leading businesses and partners with expertise on water





### **ACTING TOGETHER**

Time-bound goals and clear measures, aligned with SDG ambitions, with periodic evaluation



### 2030

2050

### WRC: 2030 & 2050 Ambitions

 Positive water impact in 100 water stressed basins that support over 3 billion people.

3 Billion Beneficiaries

Equitable and resilient water access and sanitation for at least 300 million people.

300 Million with WASH

• Net Positive Water Impact in 150 water stressed basins worldwide.

**150 Basins** 

### **OUR STRATEGIES**

Four key strategies to achieve the 2030 collective ambition

## **2030 Roadmap for Collective Action**



SCALING UP PROVEN SOLUTIONS VIA COLLECTIVE ACTION



MULTIPLYING OUR IMPACT BY BRINGING THE UNIQUE EXPERTISE OF OUR MEMBERS AND INNOVATION TO WATER



LEVERAGING OUR INVESTMENTS IN WATER THROUGH THE WRC INVESTMENT PORTFOLIO



MEASURING OUR IMPACT AND ADVANCING INDUSTRY STANDARDS WITH DATA



## Exchange of Experiences – breakout groups

#### **Plenary: Water related Climate Financing**

- Amgad Elmahdi
- Russian interpretation provided

**Breakout Group 1: Blended Funding Sources and Public Private Partnerships** 

Allison Woodruff

#### **Breakout Room 2: Private Sector Investment for water resilience**

• Cheryl Hicks



To join a breakout room, please click on the button "Breakout Rooms" and the select preferred room







# SDG 6 IWRM Community of Practice

Sandra Bruehlmann, Programme Associate, SDG 6 IWRM Support Programme, Global Water Partnership

LEARNING JOURNEY: Innovative Financing for Water Security, through an IWRM approach

## SDG 6 IWRM Community - A Community of Practice for IWRM practitioners

#### **Objectives**

- To share and learn from experiences, knowledge and news from the sub-national to global levels, on the challenges and opportunities of IWRM implementation, as well as innovative approaches and lessons learned.
- To foster partnership and relationship building between community members and facilitate peer-to-peer support.
- To activate learning opportunities and guidance, through interactive activities and opportunities, that engage IWRM practitioners on how to successfully employ an IWRM approach with innovative and creative thinking



Learning Journey on Innovative Financing for Water Security, through an IWRM Approach



#### ONLINE DISCUSSIONS

Members can share experiences, resources and case studies in moderated discussions on relevant sub-themes

#### **ONLINE EVENTS**

Members can participate in online events to hear practical examples, learn from experts and interact with peers

#### EXPERTINPUTS

Members can learn from and engage with selected experts

#### NETWORKING

By engaging in the Learning Journey, members can engage with peers and experts and broaden their network and resources

## How can you join the SDG 6 IWRM CoP?

#### 1. Register on the GWP Toolbox

### How to register in the GWP Toolbox-IWRM ActionHub?

Follow these steps to register, activate your account and take advantage of all the functionalities of the Toolbox! We are available to assist you at any point, send us a message if you need help.



GWP Toolbox

#### Steps to register

1. Click on the user icon at the top-right corner and select "sign up" or go to https://www.gwptoolbox.org/user/register

2. Enter your email address and your username. Pay attention to the spelling, as you will have to access to your email to activate vour account

3. Accept the terms of use and complete the captcha. You can complete your profile information at this point or do that later.

#### 2. Join the SDG 6 IWRM Community



## How can you join the SDG 6 IWRM CoP?

#### 3. Engage in the CoP in your preferred language



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